

Homebuilders are working hard to overcome supply chain issues and get you into your new home

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At a time when demand for new homes in Sacramento — indeed, across the nation — is extremely strong, builders and homebuyers alike are having to deal with seemingly endless supply chain problems.

California homes are built to highest standards of energy efficiency and come with many high-tech features, which is great news for the buyer but does add to the number of products builders need to acquire to build each new home.

Because of these supply chain issues, we are asking buyers to exercise patience. Ask questions and work with your sales team to stay informed about how your new home is progressing.

They are there to help. And please know that your builder is working hard to overcome these supply chain challenges and to complete construction in the shortest time possible.

A recent article in *Builder Magazine* points out that supply chain disruptions are hindering companies at every stage of the homebuilding process. The CEOs of major publicly traded homebuilders report on earnings calls that lead times to receive shipments have gone from six weeks to 16 weeks for some products, with limited options for substitutions.

Some builders report because of the difficulty in getting appliances, in some cases they have to temporarily provide a different stove or refrigerator to allow the buyer to move in, then replace that with the unit



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the customer ordered when it does become available.

And for whatever reason, it has been extremely challenging in many cases to find garage doors.

Fortunately, the article continues, builders across

the country have been working hard to find alternative suppliers. As one builder put it, “The supply chain has been so fragile right now that you’ve got to have multiple options for supply if you want to sleep

well at night.” That’s certainly true in our region, as resourceful builders are working tirelessly to find the products they need to build your dream home in as short a timeframe as possible.

And remember — despite these construction challenges, buying a new home is still often easier than buying an existing home. There’s not just one home on the market with the floorplan you’re looking for and of course even with supply chain issues you can customize your new home with a variety of options for flooring, countertops, appliances and other features that will make your new home your new home. And your builder can take care of the financing and other paperwork that goes into purchasing a home, making the process nearly seamless.

So if you’re thinking about buying a new home, it’s still a good time to do so. Thanks to the Internet, you can take a good look at the nearly 200 new home communities around the region from the comfort of your sofa, narrow down your choices and then check the builder’s website to find out the best way to go out and take a look at the model homes.

Just remember — your new home will be worth the wait.